

# ITT Educational Services, Inc.

## Financial Tear Sheet

### Corporate Profile

ITT Educational Services, Inc. (NYSE: ESI) provides accredited, technology-oriented undergraduate and graduate degree programs through its ITT Technical Institutes and Daniel Webster College to help students develop skills and knowledge they need to pursue career opportunities in a variety of fields. It owns and operates more than 120 ITT Technical Institutes and Daniel Webster College. ITT/ESI serves approximately 80,000 students at its campuses in 38 states and online. Headquartered in Carmel, Ind., it has been actively involved in the higher education community since 1969 and can be found online at [www.ittesi.com](http://www.ittesi.com).

**CONTACT:** Lauren Littlefield, ITT Educational Services, Inc. 317-706-9274

ITT Educational Services, Inc. (NYSE: ESI) owns and operates accredited postsecondary institutions that provide technology-oriented degree programs to help students develop skills and knowledge they can use to pursue career opportunities in a variety of fields. It owns and operates more than 105 ITT Technical Institutes and Daniel Webster College. ITT/ESI institutions serve approximately 70,000 students at their campuses in 38 states and online. Headquartered in Carmel, Ind., ITT/ESI has been actively involved in the higher education community since 1969.

**the campuses:** Each ITT Technical Institute is authorized by the state in which it is located and nationally accredited by an accrediting commission recognized by the U.S. Department of Education.

**the curricula:** Curriculum offerings, leading primarily to associate and bachelor degrees, are designed to help students prepare for career opportunities in various fields of employment. Programs are offered in the School of Information Technology, the School of Electronics Technology, the School of Drafting and Design, the School of Business, the School of Criminal Justice and the School of Health Sciences. Most ITT Technical Institute programs of study blend traditional academic content with applied learning concepts. Advisory committees, comprised of representatives of local businesses and employers, help each ITT Technical Institute periodically assess and update curricula, equipment and laboratory design.

**the students' schedules:** Students attend classes year-round with convenient breaks provided throughout the year. In most programs, classes are typically offered in four to five-hour sessions three days a week. Some programs have classroom-based classes three days per week, while others have classroom-based classes two days per week with the third day of instruction offered online. Classes are generally available in the morning, afternoon and evening, depending on student enrollment. This class schedule generally provides students with flexibility to pursue employment opportunities.

**growth:** The ITT Technical Institutes are positioned to benefit from projected demographic, economic and social trends. These trends include:

- changes in workplace demands;
- recognition of the value of higher education;
- the increased demand for workers knowledgeable of and skilled in technology;
- increased number of adults returning to school to develop the knowledge and skills that can help enhance their employment opportunities or allow them to pursue new careers, and
- the increased number of high school graduates.

**shareholders' information:** Financial information about ESI and the annual report to the Securities and Exchange Commission on Form 10-K are available without charge (except for certain exhibits) upon written request to ESI's Investor Relations Department at: [www.ittesi.com](http://www.ittesi.com) or ITT Educational Services, Inc., 13000 N. Meridian St., Carmel, Indiana 46032.

We encourage our shareholders to conserve natural resources, and reduce our printing and mailing costs, by clicking below to enroll in electronic notice and delivery of our shareholder materials:

<http://enroll.icsdelivery.com/esi>

## Stock Performance

### ESI (Common Stock)

Exchange	NYSE (US Dollar)
Price	<b>\$54.02</b>
Change (%)	<b>▼ 2.01 (3.59%)</b>
Volume	1,084,001
52 Week Low	\$50.00
Market Cap	\$1,814,531,800
Rolling EPS	9.74
PE Ratio	5.5462
Shares Outstanding	33,590,000

Data as of 09/07/10 4:01 p.m. ET



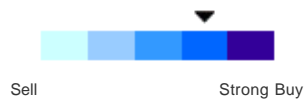
## Recent Headlines & Events

- 08/30/10 - 11:01 a.m.  
[ITT Technical Institutes Named Military Friendly Schools by G.I. Jobs](#)
- 07/22/10 - 7:33 a.m.  
[ITT Educational Services, Inc. Reports 2010 Second Quarter Results](#)
- 06/24/10 - 8:34 a.m.  
[ITT Educational Services to Release Second Quarter Results](#)

There are currently no events scheduled.

## Analyst Estimates / Ratings

Mean Recommendation: **2.4**



EPS Trend				
		Current	30 Days Ago	90 Days Ago
QTR	Sep 10	2.75	2.75	2.70
QTR	Dec 10	3.24	3.24	3.20
QTR	Mar 11	2.94	2.94	2.92
QTR	Jun 11	3.20	3.20	3.14
FY	Dec 10	11.23	11.24	11.05
FY	Dec 11	12.53	12.62	12.50

## SEC Filings

Filing Date	Form
09/02/10	<a href="#">4</a>
08/30/10	<a href="#">4</a>
08/06/10	<a href="#">8-K</a>
08/04/10	<a href="#">4</a>

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Minimum 20 minutes delayed